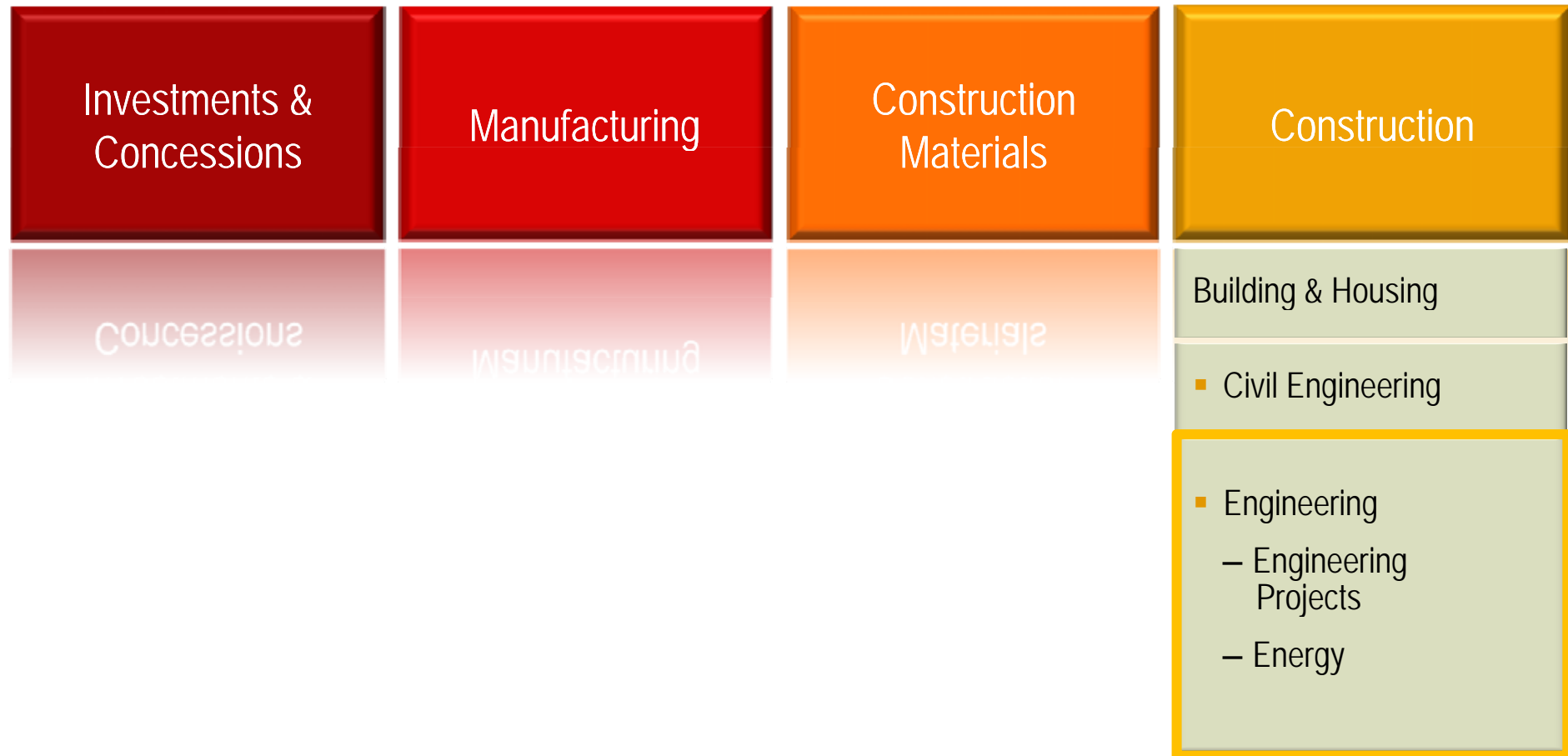




**INVESTOR MANAGEMENT DAY – ENGINEERING**

# Engineering within the Group Five Structure



# Engineering cluster

## Engineering

### Engineering Projects (SA & Africa)

Mining



Industrial



### Energy (SA & Africa)

Power



Oil & Gas



Maintenance



### MEP (UAE)

MEP



MEP – Mechanical,  
Electrical and Piping

*Strategic Objectives & Operations*

*Characteristics of G5 Target Market*

*Market Positioning*

*Some current and Recently Secured Contracts*

# Strategic Objectives

*Utilising G5's strong track record in Engineering Projects:*

**G** Continue to be the lead unit where large multi-disciplinary and or multi-business unit opportunities arise in the heavy mining and industrial sectors

**G** Continue to secure alliancing opportunities through negotiated positioning on contracts

*Examples of where this unit has achieved this are the first turnkey alliancing contracts in the mining sector in Southern Africa (Ruashi, DRC)*

## Operations

**G** Mining and industrial client focus

**G** MEP business recently established in Dubai

**G** Engineering hubs established in West, Central & East Africa

# Characteristics of G5 target market

- ↳ Limited public work
- ↳ Follow a stringent risk review on country and project before submission of bid
- ↳ Advance payments secured prior to commencement of contract
- ↳ Returns must exceed that of normal South African Projects
- ↳ Increasing percentage of negotiated, multi-disciplinary, Turnkey projects
- ↳ Higher margin business

# Market Positioning

- ▣ The business undertakes higher margin, multi-disciplinary MEP work primarily for the private sector and primarily in Africa
- ▣ The market is influenced by the buoyancy of the resources, mining and minerals beneficiation sectors, i.e. those that require in heavy plant construction
- ▣ The resource-driven growth in sub-Saharan Africa has enabled G5 to create a significant footprint in the region, eg. Madagascar, Mali, Burkino Faso, further expansion in Namibia and the DRC
- ▣ G5 continues to compete at the top end of the contract value chain, delivering total solutions to clients through its strategic alliances with technology and engineering partners
- ▣ The group is positioned as a contract leader and construction partner
- ▣ This positioning has and will continue to result in increased profitability and margin improvement

# Some current and recently secured contracts

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Previously reported	Value	G5 Stake	Duration	Start Date
Tenke Fungurume – Copper Mine – DRC	R170m	100%	1,3 years	July 2007

The contract is on track.

Ruashi Phase 2 – DRC	R374m	100%	2,0 years	Sept 2006
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Contract is going very well. The client is extremely happy with the progress. The group was awarded Kinsevere contract due to the success of Ruashi.

Recently secured	Value	G5 Stake	Duration	Start Date
Kayelekera Uranium Project – Malawi	R197m	100%	1,0 year	Jan 2008

Detailing, fabrication, supply, painting, transporting and erection of SMPP installations for a complete uranium plant including provision of site fabricated tanks

Kinsevere Copper Project - DRC	R400m	100%	1,3 year	Jan 2008
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MEP supply and erect of ore treatment plant including management of civil contract.